

# **Third Quarter 2025**

Supplemental Financial Information



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### **Forward-Looking Statements**

This Supplemental Financial Information Package includes "forward-looking statements" (within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended) that are subject to risks and uncertainties. In particular, statements pertaining to our capital resources, portfolio performance and results of operations contain forward-looking statements. Likewise, our statements regarding anticipated growth in our funds from operations and anticipated market and regulatory conditions, our strategic direction, demographics, results of operations, plans and objectives are forward-looking statements. Forward-looking statements involve numerous risks and uncertainties, and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods which may be incorrect or imprecise, and we may not be able to realize them. We do not quarantee that the transactions and events described will happen as described (or that they will happen at all). You can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases. You can also identify forward-looking statements by discussions of strategy, plans or intentions. The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: rates of default on leases for our assets; our ability to re-lease properties upon tenant defaults or lease terminations for the rent we currently receive, or at all; concentration of our portfolio of assets and limited number of tenants; the estimated growth in and evolving market dynamics of the regulated cannabis market; anticipated funding sources for our investment in the preferred stock of IQHQ, Inc. ("IQHQ"); defaults on our investments in real estate-related assets, such as the IQHQ credit facility and IQHQ preferred stock; our ability to identify, acquire, or profitably operate life science properties; market dynamics in the life science sector; the demand for regulated cannabis cultivation and processing facilities; decreased economic activity due to fluctuations in trade policies, tariffs, and related government actions; inflation dynamics; the impact of pandemics on us, our business, our tenants, or the economy generally; war and other hostilities, including the conflicts in Ukraine and Israel; our business and investment strategy; our projected operating results; actions and initiatives of the U.S. or state governments and changes to government policies and the execution and impact of these actions, initiatives and policies, including the fact that cannabis remains illegal under federal law; availability of suitable investment opportunities in the regulated cannabis industry; our understanding of our competition and our potential tenants' alternative financing sources; the expected medical-use or adult-use cannabis legalization in certain states; shifts in public opinion regarding regulated cannabis; the potential impact on us from litigation matters, including rising liability and insurance costs; the additional risks that may be associated with certain of our tenants cultivating, processing and/or dispensing adult-use cannabis in our facilities; the state of the U.S. economy generally or in specific geographic areas; economic trends and economic recoveries; our ability to access equity or debt capital; financing rates for our target assets; our level of indebtedness, which could reduce funds available for other business purposes and reduce our operational flexibility; covenants in our debt instruments, which may limit our flexibility and adversely affect our financial condition; our ability to maintain our investment grade credit rating; changes in the values of our assets; our expected portfolio of assets; our expected investments; interest rate mismatches between our assets and our borrowings used to fund such investments; changes in interest rates and the market value of our assets; the degree to which any interest rate or other hedging strategies may or may not protect us from interest rate volatility; the impact of and changes in governmental regulations, tax law and rates, accounting guidance and similar matters; how and when any forward equity sales may settle; our ability to maintain our qualification as a real estate investment trust ("REIT") for U.S. federal income tax purposes; our ability to maintain our exemption from registration under the Investment Company Act of 1940; availability of qualified personnel; and market trends in our industry, interest rates, real estate values, the securities markets or the general economy.

The risks included here are not exhaustive, and additional factors could adversely affect our business and financial performance. In addition, we discussed a number of material risks in our most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q. Those risks continue to be relevant to our performance and financial condition. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors, nor can it assess the impact of all such risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Any forward-looking statement made by us speaks only of the date on which we make it. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law. Stockholders and investors are cautioned not to unduly rely on such forward-looking statements when evaluating the information presented in our filings and reports.

This supplemental financial information package includes certain non-GAAP financial measures. These non-GAAP measures are presented for supplemental information and should not be considered a substitute for financial information presented in accordance with GAAP. The definition of these non-GAAP measures is set forth under the section entitled "Definitions." Reconciliations of these non-GAAP measures to the most directly comparable GAAP measures are set forth in sections entitled "FFO, Normalized FFO, and AFFO Reconciliation" and "Reconciliations - EBITDA and Adjusted EBITDA."

Market and industry data are included in this presentation. We have obtained substantially all of this information from internal studies, public filings, other independent published industry sources and market studies prepared by third parties. We believe these internal studies, public filings, other independent published industry sources and market studies prepared by third parties are reliable. However, this information may prove to be inaccurate. No representation or warranty is made as to the accuracy of such information. All amounts shown in this report are unaudited. This Supplemental Financial Information Package is not an offer to sell or solicitation to buy securities of Innovative Industrial Properties, Inc. Any offers to sell or solicitations to buy securities of Innovative Industrial Properties, Inc. shall be made only by means of a prospectus approved for that purpose.

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### **Company Overview**

Innovative Industrial Properties, Inc. (NYSE: IIPR) is an internally managed real estate investment trust (REIT) focused on the acquisition, ownership and management of specialized industrial properties and financial investments in the life science industry. As of September 30, 2025, we owned 112 properties comprising an aggregate of approximately 9.0 million rentable square feet in 19 states. For additional information, please visit <a href="https://www.innovativeindustrialproperties.com">www.innovativeindustrialproperties.com</a>.

### **Senior Management**

#### **Alan Gold**

Executive Chairman

#### **Paul Smithers**

President, Chief Executive Officer & Director

#### **David Smith**

Chief Financial Officer & Treasurer

#### **Catherine Hastings**

Chief Operating Officer

#### **Ben Regin**

Chief Investment Officer

#### **Tracie Hager**

Senior Vice President, Asset Management

#### **Kelly Spicher**

Senior Vice President, Real Estate Counsel

#### **Andy Bui**

Vice President, Chief Accounting Officer

### **Board of Directors**

#### Alan Gold

Director, Executive Chairman

#### **Paul Smithers**

Director, President & Chief Executive Officer

#### **Gary Kreitzer\***

Vice Chairman, Nominating and Corporate Governance Committee Chair

#### Scott Shoemaker, MD\*

Director, Compensation Committee Chair

#### **David Boyle\***

Director, Audit Committee Chair

#### **Contact Information**

# Corporate Headquarters - Innovative Industrial Properties, Inc.

11440 West Bernardo Court, STE 100 San Diego, California 92127 858-997-3332

#### **Public Markets Detail**

Ticker: IIPR Exchange: NYSE

#### Website

www.innovativeindustrialproperties.com

#### LinkedIn

www.linkedin.com/company/innovative-industrial-properties

#### **Investor Relations Contact**

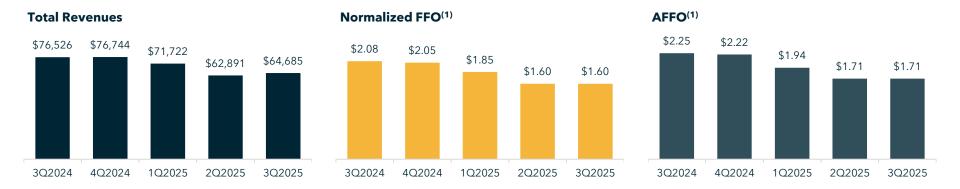
#### **Eli Kanter**

Senior Associate, Finance eli.kanter@iipreit.com

Note: \* Denotes independent director

# **Quarterly Performance Summary**

	2025			2024	
	3Q2025	2Q2025	1Q2025	4Q2024	3Q2024
Total Revenues	\$64,685	\$62,891	\$71,722	\$76,744	\$76,526
General and administrative expense General and administrative expense / total revenues	\$8,681	\$8,626	\$8,461	\$8,891	\$9,330
	13%	14%	12%	12%	12%
Net income attributable to common stockholders  Net income attributable to common stockholders - diluted ("EPS")	\$28,288	\$25,146	\$30,296	\$39,461	\$39,651
	\$0.97	\$0.86	\$1.03	\$1.36	\$1.37
Funds from operations attributable to common stockholders - diluted ("FFO") <sup>(1)</sup>	\$46,927	\$43,646	\$52,214	\$57,701	\$57,595
FFO per common share - diluted <sup>(1)</sup>	\$1.66	\$1.54	\$1.83	\$2.02	\$2.02
Normalized FFO attributable to common stockholders - diluted ("Normalized FFO") $^{(1)}$ Normalized FFO per common share - diluted $^{(1)}$	\$45,156	\$45,228	\$52,761	\$58,567	\$59,525
	\$1.60	\$1.60	\$1.85	\$2.05	\$2.08
Adjusted funds from operations attributable to common stockholders - diluted ("AFFO") $^{(1)}$ AFFO per common share - diluted $^{(1)}$	\$48,348	\$48,399	\$55,332	\$63,361	\$64,283
	\$1.71	\$1.71	\$1.94	\$2.22	\$2.25
Common stock dividend per share <sup>(2)</sup> AFFO Payout Ratio <sup>(3)</sup>	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
	111%	111%	98%	86%	84%
Total Committed / Invested Capital <sup>(4)</sup>	\$2.5B	\$2.5B	\$2.5B	\$2.5B	\$2.5B
% Leased - Operating Portfolio	95.8%	98.6%	98.4%	98.3%	95.7%



Note: Dollars in thousands except for \$/share or otherwise noted. All per share amounts are shown on a diluted basis.

Innovative Industrial Properties



Refer to "FFO, Normalized FFO, and AFFO Reconciliation" for additional details.

Reflects quarterly common stock dividend declared in the quarter.

Calculated by dividing the common stock dividend declared per share by AFFO per common share - diluted.

Dollars in billions.

## **Balance Sheet**

	September 30,	December 31,
(In thousands, except share and per share amounts)	2025	2024
Assets		
Real estate, at cost:		
Land	\$146,469	\$146,772
Buildings and improvements	2,252,137	2,230,807
Construction in progress	57,713	62,393
Total real estate, at cost	2,456,319	2,439,972
Less accumulated depreciation	(324,855)	(271,190)
Net real estate held for investment	2,131,464	2,168,782
Life science investments	105,240	-
Construction loan receivable	22,800	22,800
Cash and cash equivalents	36,671	146,245
Investments	5,258	5,000
Right of use office lease asset	621	946
In-place lease intangible assets, net	6,577	7,385
Other assets, net	29,283	26,889
Total assets	\$2,337,914	\$2,378,047
Liabilities and stockholders' equity	. , ,	
Liabilities:		
Notes due 2026, net	\$290,229	\$297,865
Revolving credit facility	50,000	\$277,003
Building improvements and construction funding payable	4,298	10,230
Accounts payable and accrued expenses	15,244	10,561
Dividends payable	54,793	54,817
Rent received in advance and tenant security deposits	51,196	57,176
Other liabilities	8,813	11,338
Total liabilities	474,573	441,987
	4/4,3/3	441,707
Stockholders' equity:		
Preferred stock, par value \$0.001 per share, 50,000,000 shares authorized: 9.00% Series A		
cumulative redeemable preferred stock, liquidation preference of \$25.00 per share, 1,807,682 and		
1,002,673 shares issued and outstanding at September 30, 2025 and December 31, 2024, respectively	42,743	23,632
Common stock, par value \$0.001 per share, 50,000,000 shares authorized: 28,022,975 and		
28,331,833 shares issued and outstanding at September 30, 2025 and December 31, 2024, respectively	28	28
Additional paid-in capital	2,110,486	2,124,113
Dividends in excess of earnings	(289,916)	(211,713)
Total stockholders' equity	1,863,341	1,936,060
Total liabilities and stockholders' equity	\$2,337,914	\$2,378,047



# **Net Income**

	For the Three Mo		For the Nine Mo Septembe	
(In thousands, except share and per share amounts)	2025	2024	2025	2024
Revenues:				
Rental (including tenant reimbursements)	\$64,292	\$76,052	\$198,855	\$230,219
Other	393	474	443	1,554
Total revenues	64,685	76,526	199,298	231,773
Expenses:				
Property expenses	7,951	7,295	22,197	20,867
General and administrative expense	8,681	9,330	25,768	28,553
Depreciation and amortization expense	18,639	17,944	55,530	52,567
Impairment loss on real estate		-	3,527	<u> </u>
Total expenses	35,271	34,569	107,022	101,987
Gain (loss) on sale of real estate	-	-	=	(3,449)
Income from operations	29,414	41,957	92,276	126,337
Interest and other income	4,416	2,685	7,599	8,435
Interest expense	(4,525)	(4,427)	(13,469)	(13,136)
Net income	29,305	40,215	86,406	121,636
Preferred stock dividends	(1,017)	(564)	(2,676)	(1,240)
Net income attributable to common stockholders	\$28,288	\$39,651	\$83,730	\$120,396
Net income attributable to common stockholders per share:				
Basic	\$0.99	\$1.38	\$2.91	\$4.21
Diluted	\$0.97	\$1.37	\$2.87	\$4.16
Weighted-average shares outstanding:				
Basic	27,912,881	28,254,565	28,036,179	28,216,946
Diluted	28,303,600	28,579,687	28,402,063	28,548,050



## **Statements of Cash Flows**

	For the Nine Mo Septembe	
(In thousands)	2025	2024
Cash flows from operating activities		
Net income	\$86,406	\$121,636
Adjustments to reconcile net income to net cash provided by (used in) operating activities	\$00,400	\$121,050
Depreciation and amortization	55,530	52,567
Impairment loss on real estate	3,527	-
Loss (gain) on sale of real estate	-	3,449
Other non-cash adjustments	17	79
Stock-based compensation	7,434	13,002
Amortization of discounts on investments	-	(504)
Amortization of debt discount and issuance costs	1,431	1,214
Changes in assets and liabilities	.,	.,
Other assets, net	(2,836)	(2,800)
Accounts payable, accrued expenses and other liabilities	2,753	10,271
Rent received in advance and tenant security deposits	(5,980)	1,726
Net cash provided by (used in) operating activities	148,282	200,640
Cash flows from investing activities	,	/
Investments in real estate	(7,857)	(13,026)
Investments in life science financial instruments	(105,235)	-
Proceeds from sale of real estate asset	1,750	9,100
Funding of draws for improvements and construction	(20,976)	(45,642)
Purchases of short-term investments	(5,258)	(45,110)
Maturities of short-term investments	5,000	42,247
Net cash provided by (used in) investing activities	(132,576)	(52,431)
Cash flows from financing activities	, , , , , ,	(- , - ,
Issuance of common stock, net of issuance costs	-	11,757
Repurchase of common stock	(20,108)	· -
Issuance of preferred stock, net of issuance costs	19,111	9,623
Draw on revolving credit facility	50,000	· -
Principal payment on debt	(8,697)	(4,436)
Payment of deferred financing costs	-	(261)
Dividends paid to common stockholders	(162,499)	(157,699)
Dividends paid to preferred stockholders	(2,223)	(1,014)
Taxes paid related to net share settlement of equity awards	(864)	(750)
Net cash provided by (used in) financing activities	(125,280)	(142,780)
Net increase (decrease) in cash and cash equivalents	(109,574)	5,429
Cash and cash equivalents, beginning of period	146,245	141,699
Cash and cash equivalents, end of period	\$36,671	\$147,128
	+/	,3
Supplemental disclosure of cash flow information:	<b>#0.040</b>	<b>#7.00</b> /
Cash paid during the period for interest, net of interest capitalized	\$8,019	\$7,806
Supplemental disclosure of non-cash investing and financing activities:	¢2.544	¢0.574
Accrual for current-period additions to real estate	\$3,541	\$8,574
Accrual for common and preferred stock dividends declared	54,793	54,817
Reclassification from other assets to real estate held for investment	-	3,152

### FFO, Normalized FFO, and AFFO Reconciliation

	For the Three Months Ended September 30,		For the Nine Mo Septembe	
(In thousands, except share and per share amounts)	2025	2024	2025	2024
Net income attributable to common stockholders Real estate depreciation and amortization Impairment loss on real estate	\$28,288 18,639	\$39,651 17,944	\$83,730 55,530 3,527	\$120,396 52,567
Disposition-contingent lease termination fee, net of loss on sale of real estate <sup>(1)</sup>	-	-	-,	(451)
FFO attributable to common stockholders (basic)  Cash and non-cash interest expense on Exchangeable Senior Notes	46,927	57,595 -	142,787 -	172,512 28
FFO attributable to common stockholders (diluted) Litigation-related expense Loss (gain) on partial repayment of Notes due 2026	46,927 604	57,595 210 -	142,787 1,423 (32)	172,540 520
Income on seller-financed notes <sup>(2)</sup> Deferred lease payments received on sales-type leases <sup>(3)</sup>	(2,375)	268 1,452	(1,058) 25	1,074 4,370
Normalized FFO attributable to common stockholders (diluted) Stock-based compensation Non-cash interest expense	45,156 2,684 485	59,525 4,316 419	143,145 7,434 1,431	178,504 13,002 1,208
Above-market lease amortization AFFO attributable to common stockholders (diluted)	23 \$48,348	23 \$64,283	\$152,079	\$192,783
FFO per common share - diluted Normalized FFO per common share - diluted AFFO per common share - diluted	\$1.66 \$1.60 \$1.71	\$2.02 \$2.08 \$2.25	\$5.03 \$5.04 \$5.35	\$6.04 \$6.25 \$6.75
Weighted average common shares outstanding - basic Restricted stock and restricted stock units ("RSUs") PSUs Dilutive effect of Exchangeable Senior Notes Weighted average common shares outstanding - diluted	27,912,881 390,719 - - 28,303,600	28,254,565 299,770 25,352 - 28,579,687	28,036,179 365,884 - - - 28,402,063	28,216,946 293,105 25,352 12,647 28,548,050

Note: During the three months ended September 30, 2025, IIP revised its presentation of Normalized FFO to include two adjustments related to income on seller-financed notes and deferred lease payments received on sales-type leases that were previously reflected in adjusted funds from operations ("AFFO"), which has been reflected for all periods presented. Management believes this change this change this change is resentation with its assessment of core operating performance and improves comparability with industry peers. Items included in calculating FFO that may be excluded in calculating Normalized FFO include certain transaction-related gains, losses, income or expense or other non-core amounts as they occur.

<sup>1)</sup> Amount reflects the \$3.9 million disposition-contingent lease termination fee received concurrently with the sale of our property in Los Angeles, California, net of the loss on sale of real estate of \$3.4 million.

Amounts represent non-refundable cash payments received pursuant to two seller-financed notes issued by IIP in connection with IIP's disposition of certain properties. As the transactions did not qualify for recognition as completed sales under GAAP, the payments were initially recorded as a deposit liability and included in other liabilities on IIP's consolidated balance sheet. For both the three and nine months ended September 30, 2025, the negative amounts resulted from the recognition of \$2.6 million of non-refundable cash payments received as interest and other income in connection with the termination of one of the seller-financed notes.

Amount reflects the non-refundable lease payments received on two sales-type leases which are recognized as a deposit liability starting on January 1, 2024, and is included in other liabilities in our consolidated balance sheet as of September 30, 2025, as the transaction did not qualify for recognition as a completed sale. Prior to the lease modifications on January 1, 2024, which extended the initial lease terms, the leases were classified as operating leases and the lease payments received were recognized as rental revenue and therefore, included in net income attributable to common stockholders.

## **Historical Net Income**

		2025		2024	
(In thousands, except share and per share amounts)	3Q2025	2Q2025	1Q2025	4Q2024	3Q2024
Revenues:					
Rental (including tenant reimbursements)	\$64,292	\$62,866	\$71,697	\$76,717	\$76,052
Other	393	25	25	27	474
Total revenues	64,685	62,891	71,722	76,744	76,526
Expenses:					
Property expenses	7,951	6,867	7,379	7,605	7,295
General and administrative expense	8,681	8,626	8,461	8,891	9,330
Depreciation and amortization expense	18,639	18,500	18,391	18,240	17,944
Impairment loss on real estate		-	3,527	-	-
Total expenses	35,271	33,993	37,758	34,736	34,569
Income from operations	29,414	28,898	33,964	42,008	41,957
Interest and other income	4,416	1,570	1,613	2,553	2,685
Interest expense	(4,525)	(4,444)	(4,500)	(4,536)	(4,427)
Net income	29,305	26,024	31,077	40,025	40,215
Preferred stock dividends	(1,017)	(878)	(781)	(564)	(564)
Net income attributable to common stockholders	\$28,288	\$25,146	\$30,296	\$39,461	\$39,651
Net income attributable to common stockholders per share:					
Basic	\$0.99	\$0.87	\$1.05	\$1.38	\$1.38
Diluted	\$0.97	\$0.86	\$1.03	\$1.36	\$1.37
Weighted-average shares outstanding:					
Basic	27,912,881	27,924,092	28,275,549	28,254,565	28,254,565
Diluted	28,303,600	28,317,693	28,588,022	28,554,335	28,579,687

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### Historical FFO, Normalized FFO, and AFFO Reconciliation

		2025		2024	
(In thousands, except share and per share amounts)	3Q2025	2Q2025	1Q2025	4Q2024	3Q2024
Net income attributable to common stockholders	\$28,288	\$25,146	\$30,296	\$39,461	\$39,651
Real estate depreciation and amortization	18,639	18,500	18,391	18,240	17,944
Impairment loss on real estate	-	-	3,527	-	-
FFO attributable to common stockholders (diluted)	46,927	43,646	52,214	57,701	57,595
Litigation-related expense	604	413	406	268	210
Loss (gain) on partial repayment of Notes due 2026	=	-	(32)	-	-
Income on seller-financed notes <sup>(1)</sup>	(2,375)	1,164	153	30	268
Deferred lease payments received on sales-type leases <sup>(2)</sup>		5	20	568	1,452
Normalized FFO attributable to common stockholders (diluted)	45,156	45,228	52,761	58,567	59,525
Stock-based compensation	2,684	2,672	2,078	4,315	4,316
Non-cash interest expense	485	476	470	456	419
Above-market lease amortization	23	23	23	23	23
AFFO attributable to common stockholders (diluted)	\$48,348	\$48,399	\$55,332	\$63,361	\$64,283
FFO per common share - diluted	\$1.66	\$1.54	\$1.83	\$2.02	\$2.02
Normalized FFO per common share - diluted	\$1.60	\$1.60	\$1.85	\$2.05	\$2.08
AFFO per common share - diluted	\$1.71	\$1.71	\$1.94	\$2.22	\$2.25
Weighted average common shares outstanding - basic	27,912,881	27,924,092	28,275,549	28,254,565	28,254,565
Restricted stock and RSUs	390,719	393,601	312,473	299,770	299,770
PSUs	-	-	-	-	25,352
Weighted average common shares outstanding - diluted	28,303,600	28,317,693	28,588,022	28,554,335	28,579,687

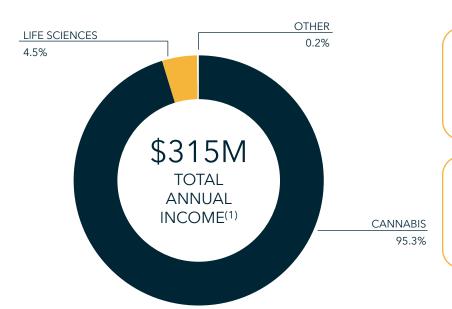
Note: During the three months ended September 30, 2025, IIP revised its presentation of Normalized FFO to include two adjustments related to income on seller-financed notes and deferred lease payments received on sales-type leases that were previously reflected in adjusted funds from operations ("AFFO"), which has been reflected for all periods presented. Management believes this change better aligns the Company's presentation with its assessment of core operating performance and improves comparability with industry peers. Items included in calculating FFO that may be excluded in calculating Normalized FFO include certain transaction-related gains, losses, income or expense or other non-core amounts as they occur.

<sup>1)</sup> Amounts represent non-refundable cash payments received pursuant to two seller-financed notes issued by IIP in connection with IIP's disposition of certain properties. As the transactions did not qualify for recognition as completed sales under GAAP, the payments were initially recorded as a deposit liability and included in other liabilities on IIP's consolidated balance sheet. For both the three and nine months ended September 30, 2025, the negative amounts resulted from the recognition of \$2.6 million of non-refundable cash payments received as interest and other income in connection with the termination of one of the seller-financed notes.

<sup>2)</sup> Amount reflects the non-refundable lease payments received on two sales-type leases which are recognized as a deposit liability starting on January 1, 2024, and is included in other liabilities in our consolidated balance sheet as of September 30, 2025, as the transaction did not qualify for recognition as a completed sale. Prior to the lease modifications on January 1, 2024, which extended the initial lease terms, the leases were classified as operating leases and the lease payments received were recognized as rental revenue and therefore, included in net income attributable to common stockholders.

# **Highlights**

#### **PORTFOLIO COMPOSITION**



\$2.5B Real Estate \$315M Total Annual Income<sup>(1)</sup>

96% Leased Operating Portfolio \$270M<sup>(3)</sup>
Financial Commitment to Life Science

### **PORTFOLIO HIGHLIGHTS**

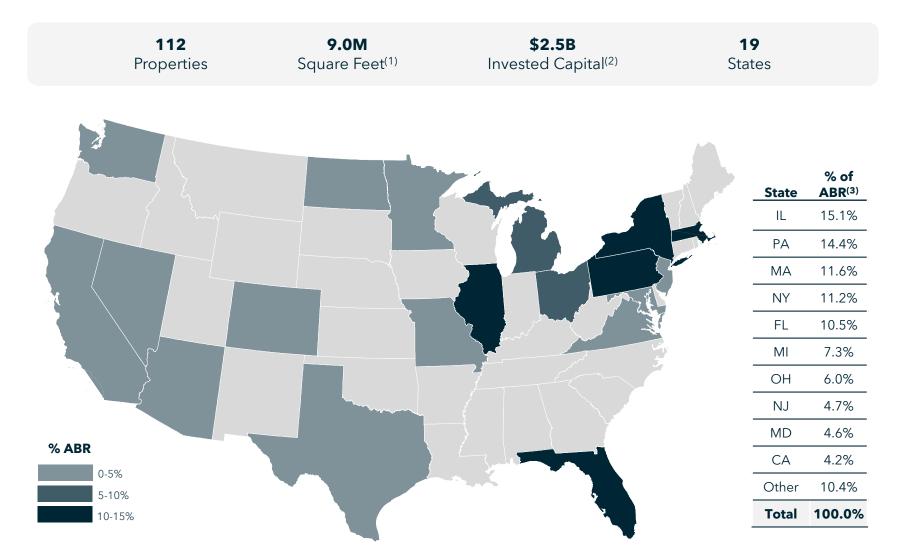
112 Properties

36 Tenants 12.9 Years Weighted Average Lease Length  $\begin{array}{c} 9.0M \\ \text{Total Square Feet}^{(2)} \end{array}$ 

Note: As of September 30, 2025. Refer to "Definitions" for additional details.

- Based on "Annualized Base Rent and Income from Loans and Securities".
- Includes 483,000 square feet under development or redevelopment.
- \$105 million of which was invested as of September 30, 2025.

# **Geographic Concentration - Real Estate Portfolio**



Note: As of September 30, 2025, values in thousands except for property count, \$/PSF, or otherwise noted. Refer to "Definitions" for additional details.

Includes 483,000 square feet under development or redevelopment.

Dollars in billions. Based on "Total Committed / Invested Capital".

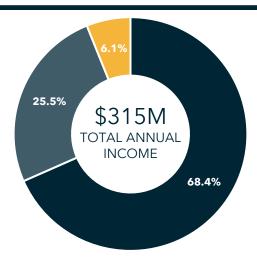
B) Based on "Annualized Base Rent".

### **Annualized Base Rent and Income From Loans and Securities**

### **Annualized Base Rent**

	IIP Portfolio			
	Annualized Base I	Rent (ABR) <sup>(1)</sup>		# of
# Tenant	\$	%	Square Feet <sup>(2)</sup>	Leases
1 PharmaCann <sup>(3)</sup>	\$33,880	11.4%	430	8
2 Ascend Wellness Holdings	31,278	10.6%	624	4
3 Green Thumb Industries	22,570	7.6%	664	3
4 Curaleaf	20,885	7.1%	578	8
5 Trulieve	19,893	6.7%	740	6
6 The Cannabist Company	18,516	6.3%	588	21
7 4Front Ventures <sup>(4)</sup>	18,116	6.1%	488	4
8 Holistic Industries	17,257	5.8%	298	4
9 Cresco Labs	16,971	5.7%	379	5
10 Parallel	16,216	5.5%	593	2
Other	80,517	27.2%	3,661	37
Total	\$296,099	100.0%	9,043	102

### **Income Composition**(5)



■ Top 10 Tenants ■ Other RE ■ Income from Loans and Securities

### **Annualized Base Rent and Income From Loans and Securities**

	Total Commitments As of 09/30/2025	Principal Amount Outstanding	Maturity / Wtd. Avg. Maturity	Blended Interest Rate	Annualized Income
Annualized Income from Loans and Securities					
Senior Secured Notes	\$31,500	\$31,300	0.9 Years	16.2%	\$5,057
Revolving Credit Facility	100,000	100,000	3.0 Years	13.5%	13,500
Preferred Equity	170,000	5,000	Perpetual	15.0%	750
Total / Weighted Average	\$301,500	\$136,300	2.5 Years	14.2%	\$19,307
Total Annualized Base Rent and Income from Loans and Securities					\$315,406

<sup>)</sup> Dollars in thousands.

Square feet in thousands

<sup>3)</sup> These leases are in default, as disclosed in our 8-K filed on March 14, 2025, though such defaults are limited to the cross-default provisions under certain retail leases in Colorado.

These leases are in default, as disclosed in our 8-K filed on March 28, 2025. Includes one property acquired in January 2022 for \$16.0 million, which did not satisfy the requirements for sale leaseback accounting, and therefore, the transaction is recognized as a note receivable and is included in other assets, net on our consolidated balance sheet. NA = financial statements are not yet available.

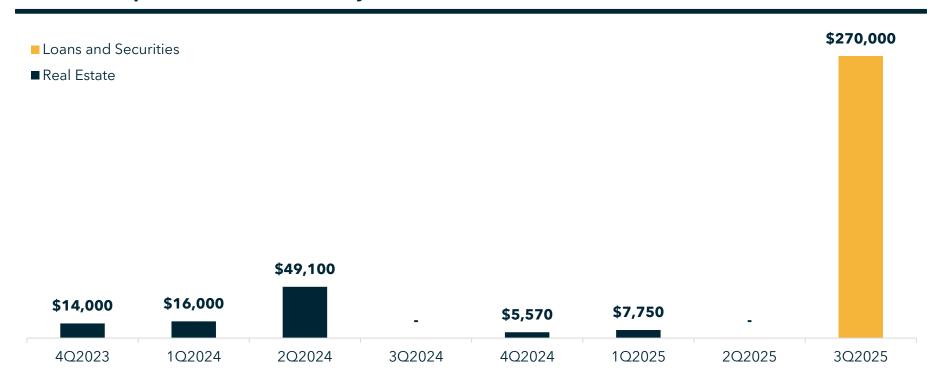
Based on "Annualized Base Rent and Income from Loans and Securities".

## **Capital Commitments**

### **Third Quarter Capital Commitments**

		Total	Blended
	Closing	Commitments	Interest Rate
Loans and Securities			
Revolving Credit Facility	Sep-25	\$100,000	13.5%
Preferred Equity	Sep-25	170,000	15.0%
Total / Wtd. Avg.		\$270,000	14.4%

### **Two Year Capital Commitment History**(1)



Note: Values in thousands. For real estate, capital commitments consist of purchase prices of acquisitions and commitments to fund construction and improvements at properties made during the applicable period. Excludes transaction costs and commitments related to senior secured loans.

1) The 2Q 2024 TI commitment for AYR Florida was reduced by \$2.5 million following an amendment to the lease in Q1 2025.



# **Leasing Summary**

### 2025 Leasing Activity as of September 30, 2025

			# of	Rentable Square Feet			
Tenant	State	Closing / Execution	Leases	#	% of Total Portfolio		
Non-Cannabis Tenant	California	Jan-25	1	6	0%		
Berry Green	Michigan	Apr-25	1	205	2%		
Total			2	211	2%		

### **Lease Expiration Schedule as of September 30, 2025**(1)





Note: Rentable square feet values in thousands.

As a % of annualized base rent.

Includes Pre-Leased Development Properties.

# **Property List**

						Square Feet	<u></u>	Invested / Committed Capital \$				
# Tenant			Date	%	Under Dev.						Total S	
	State	City	Acquired	Leased	In Place(1)	/ Redev.(2)	Total	Invested	Committed	Total \$	Square Fe	
Operating: Cannabis - Industrial		•	•								· ·	
1 3241-3247 Needles	California	Needles	9/11/2019		46		46	\$10,100	_	\$10,100	\$22	
2 3253 Needles Hwy.	California	Needles	8/29/2019	=	20	-	20	4,841	-	4,841	24	
3 465 Hopping Brook Rd	Massachusetts	Holliston	5/31/2018	-	58	-	58	30,500	-	30,500	52	
4 4Front Ventures	Illinois	Matteson	8/3/2021	100.0%	250	-	250	71,684	- -	71,684	28	
					114	-	114		-		1:	
5 4Front Ventures	Washington	Olympia	12/17/2020	100.0%	57	-	57	17,500	-	17,500		
6 4Front Ventures*	Massachusetts	Holliston	1/28/2022	100.0%		-		16,000	-	16,000	2	
7 Ascend Wellness Holdings	Illinois	Barry	12/21/2018	100.0%	166	-	166	71,000	-	71,000	4	
8 Ascend Wellness Holdings	Massachusetts	Athol	4/2/2020	100.0%	199	-	199	63,900	-	63,900	3	
9 Ascend Wellness Holdings	New Jersey	Franklin	2/10/2022	100.0%	114	-	114	55,000	-	55,000	4	
10 Ascend Wellness Holdings	Michigan	Lansing	7/2/2019	100.0%	145	-	145	24,150	-	24,150	1	
11 AYR Wellness	Florida	Ocala	6/7/2024	100.0%	145	-	145	36,064	4,436	40,500	2	
12 AYR Wellness	Ohio	Akron	5/14/2019	100.0%	11	-	11	3,550	-	3,550	3	
13 Battle Green	Ohio	Columbus	3/3/2023	100.0%	157	=	157	46,184	316	46,500	2	
14 Berry Green	Michigan	Warren	10/9/2019	100.0%	205	-	205	83,595	-	83,595	4	
15 Calyx Peak	Missouri	Smithville	9/17/2021	100.0%	83	-	83	28,250	-	28,250	3	
16 Cresco Labs	Michigan	Marshall	4/22/2020	100.0%	115	-	115	32,000	-	32,000	2	
17 Cresco Labs	Illinois	Kankakee	10/22/2019	100.0%	51	-	51	25,496	104	25,600		
18 Cresco Labs	Illinois	Joliet	10/22/2019	100.0%	39	-	39	20,950	-	20,950		
19 Cresco Labs	Ohio	Yellow Springs	1/24/2020	100.0%	50	-	50	13,545	-	13,545	2	
0 Curaleaf	Pennsylvania	Chambersburg	12/20/2019	100.0%	179	-	179	60,889	751	61,640		
1 Curaleaf	Illinois	Litchfield	10/30/2019	100.0%	127	-	127	40,000		40,000		
22 Curaleaf	New Jersey	Blue Anchor	7/13/2020	100.0%	123	_	123	35,000	_	35,000		
23 Curaleaf	Massachusetts	Webster	9/1/2022	100.0%	104	_	104	21,500	_	21,500		
24 Curaleaf	North Dakota	Fargo	12/20/2019	100.0%	33	_	33	12,190	-	12,190	:	
25 Curran Highway	Massachusetts	North Adams	5/26/2021	100.070	71	_	71	26,800	_	26,800	3	
26 Gold Flora	California	Desert Hot Springs	10/15/2021	100.0%	204	-	204	63,500	-	63,500		
27 McLane Street	California	North Palm Springs	5/12/2020	100.076	70	-	70	18,107	-	18,107		
28 Green Thumb Industries	Pennsylvania	Danville	11/12/2019	100.0%	300	-	300	94,600	-	94,600		
						-						
29 Green Thumb Industries	Illinois	Oglesby	3/6/2020	100.0%	266 98	-	266	50,000	-	50,000		
30 Green Thumb Industries	Ohio	Toledo	1/31/2020	100.0%		-	98	32,200	-	32,200		
31 Holistic Industries	Maryland	Capitol Heights	5/26/2017	100.0%	72	-	72	33,719	31	33,750		
2 Holistic Industries	Pennsylvania	New Castle	6/10/2020	100.0%	108	-	108	25,629	21	25,650		
3 Holistic Industries	Massachusetts	Monson	7/12/2018	100.0%	55	-	55	19,750	-	19,750		
4 Jushi	Pennsylvania	Scranton	4/6/2018	100.0%	145	-	145	45,800	-	45,800		
5 Lume Cannabis Company	Michigan	Dimondale	8/2/2018	100.0%	56	-	56	17,457	342	17,799		
6 Maryland Cultivation Processing (MCP)	Maryland	Hagerstown	4/13/2022	100.0%	84	-	84	25,000	-	25,000		
7 Maryland Cultivation Processing (MCP)	Maryland	Hagerstown	10/2/2024	100.0%	23	=	23	5,570	-	5,570		
8 Mitten Extracts	Michigan	Dimondale	4/16/2021	100.0%	201	-	201	72,079	-	72,079		
9 Parallel	Florida	Lakeland	9/18/2020	100.0%	220	=	220	56,400	-	56,400		
10 Parallel	Florida	Wimauma	3/11/2020	100.0%	373	-	373	51,500	-	51,500		
11 PharmaCann	New York	Hamptonburgh	12/19/2016	100.0%	186	48	234	130,628	-	130,628		
12 PharmaCann	Illinois	Dwight	10/30/2019	100.0%	66	-	66	28,000	-	28,000	4	
13 PharmaCann	Pennsylvania	Olyphant	8/7/2019	100.0%	56	-	56	28,000	_	28,000		
44 PharmaCann	Ohio	Buckeye Lake	3/13/2019	100.0%	58	-	58	20,000	_	20,000	:	
15 Sacramento CA (Undisclosed Tenant)	California	Sacramento	2/8/2019	100.0%	43	_	43	12,710	_	12,710		
46 Texas Original	Texas	Bastrop	6/14/2022	100.0%	75	-	75	21,500	500	22,000		
47 The Cannabist Company	Pennsylvania	Saxton	5/20/2019	100.0%	270	-	270	42,891	109	43,000		
18 The Cannabist Company	New Jersey	Vineland	7/16/2020	100.0%	50	-	50	11,820	107	11,820		
					58	-	58		-			
49 The Cannabist Company	Colorado	Denver	10/30/2018	100.0%		-		11,250	-	11,250	1	
50 The Cannabist Company	Colorado	Denver	12/14/2021	100.0%	18	-	18	9,917	-	9,917		

Note: Subtotals and Totals include fractional amounts. Square footage and dollars in thousands except for \$/PSF. "Industrial" reflects facilities utilized or expected to be utilized for regulated cannabis cultivation, processing and/or distribution activities, which can consist of industrial and/or greenhouse space. Data as of September 30, 2025.

<sup>\*</sup>This property did not satisfy the requirements for sale-leaseback accounting and therefore, the transaction is recognized as a note receivable and is included in other assets, net on our consolidated balance sheet.

Existing square footage for properties where there is no active development or redevelopment.
 Estimated square footage upon completion of development or redevelopment.

# **Property List (Continued)**

					Square Feet			Invested / Committed Capital \$					
# Tenant	State	City	Date Acquired	% Leased	In Place <sup>(1)</sup>	Under Dev. / Redev. <sup>(2)</sup>	Total	Invested	Committed	Total \$	Total \$ Square Fee		
52 The Pharm	Arizona	Willcox	12/15/2017	100.0%	358	=	358	\$20,000	-	\$20,000	\$5		
53 TILT Holdings	Pennsylvania	White Haven	2/15/2023	100.0%	58	=	58	15,000	-	15,000	25'		
54 Tri-Mountain Pure**	Pennsylvania	Pittsburgh	5/13/2021	100.0%	239	-	239	68,348	84	68,432	286		
55 Trulieve	Massachusetts	Holyoke	7/26/2019	100.0%	150	=	150	43,500	-	43,500	29		
56 Trulieve	Florida	Alachua	1/22/2021	100.0%	295	-	295	41,650	-	41,650	14		
57 Trulieve	Maryland	Hancock	8/13/2021	100.0%	115	-	115	29,515	-	29,515	25		
58 Trulieve	Florida	Quincy	10/23/2019	100.0%	120	-	120	17,000	-	17,000	14		
59 Trulieve***	Nevada	Las Vegas	7/12/2019	100.0%	43	-	43	9,600	-	9,600	22		
60 Trulieve	Arizona	Cottonwood	4/27/2022	100.0%	17	-	17	5,238	-	5,238	30		
61 Verdant	California	Cathedral City	3/25/2022	100.0%	23	-	23	15,250	-	15,250	66		
62 Verdant	Maryland	Frederick	2/21/2025	100.0%	22	-	22	7,750	-	7,750	35:		
63 Vireo	New York	Perth	10/23/2017	100.0%	389	-	389	81,358	-	81,358	209		
64 Vireo	Minnesota	Otsego	11/8/2017	100.0%	89	-	89	9,710	-	9,710	10'		
	. 1 (346 1 4			05.00/					** ***	•	***		
Operating: Cannabis - Industrial Subt	otal / Wtd. Avg.			95.8%	7,747	48	7,795	\$2,145,910	\$6,695	\$2,152,605	\$276		
Operating: Cannabis - Retail	California	Nasallas	9/20/2010		,		,	¢000	_	¢000	¢14		
65 1804 Needles		Needles	8/29/2019	100.00/	6 5	-	6 5	\$888	-	\$888	\$14 40		
66 Curaleaf	North Dakota	Dickinson	12/14/2021	100.0%	4	-	Ü	2,045	-	2,045			
67 Curaleaf	North Dakota	Devils Lake	12/14/2021	100.0%	3	-	4	1,614	-	1,614	40		
68 Curaleaf	Pennsylvania	Bradford	12/14/2021	100.0%	-	-	3	1,058	-	1,058	35		
69 Green Peak (Skymint)	Michigan	East Lansing	10/25/2019	100.0%	3	-	3	3,372	28	3,400	1,13		
70 Green Peak (Skymint)	Michigan	Flint	11/4/2019	100.0%	6	-	6	2,180	-	2,180	363		
71 PharmaCann	Colorado	Commerce City	2/21/2020	100.0%	5	-	5	2,300	-	2,300	460		
72 PharmaCann	Colorado	Aurora	12/14/2021	100.0%	2	-	2	1,674	-	1,674	837		
73 PharmaCann	Colorado	Berthoud	12/14/2021	100.0%	6	-	6	1,406	-	1,406	234		
74 West Railroad Ave.	Colorado	Mancos	12/14/2021	-	4	-	4	1,148	-	1,148	28		
75 PharmaCann	Colorado	Pueblo	2/19/2020	100.0%	3	-	3	1,049	-	1,049	350		
76 Schwazze	Colorado	Ordway	12/14/2021	100.0%	2	-	2	400	-	400	200		
77 Schwazze	Colorado	Rocky Ford	12/14/2021	100.0%	13	-	13	400	-	400	3.		
78 Schwazze	Colorado	Las Animas	12/14/2021	100.0%	2	-	2	400	-	400	200		
79 South Cedar Street	Michigan	Lansing	11/4/2019	-	14	-	14	2,225	-	2,225	159		
80 South Mason Drive	Michigan	Newaygo	11/8/2019	-	2	-	2	995	-	995	498		
81 The Cannabist Company	Colorado	Denver	12/14/2021	100.0%	4	-	4	7,338	-	7,338	1,834		
82 The Cannabist Company	Colorado	Pueblo	12/14/2021	100.0%	6	-	6	4,878	-	4,878	813		
83 The Cannabist Company	Colorado	Aurora	12/14/2021	100.0%	5	-	5	4,229	-	4,229	84		
84 The Cannabist Company	Colorado	Glenwood Springs	12/14/2021	100.0%	4	-	4	4,187	-	4,187	1,04		
85 The Cannabist Company	Colorado	Fort Collins	12/14/2021	100.0%	5	=	5	3,977	-	3,977	79.		
86 The Cannabist Company	Colorado	Aurora	12/14/2021	100.0%	4	-	4	3,601	-	3,601	90		
87 The Cannabist Company	New Jersey	Vineland	7/16/2020	100.0%	4	-	4	2,165	-	2,165	54		
88 The Cannabist Company	Colorado	Aurora	12/14/2021	100.0%	5	-	5	1,991	-	1,991	398		
89 The Cannabist Company	Colorado	Englewood	12/14/2021	100.0%	4	-	4	1,778	-	1,778	44		
90 The Cannabist Company	Colorado	Trinidad	12/14/2021	100.0%	9	-	9	1,728	-	1,728	193		
91 The Cannabist Company	Colorado	Silver Plume	12/14/2021	100.0%	4	-	4	1,444	-	1,444	36		
92 The Cannabist Company	Colorado	Black Hawk	12/14/2021	100.0%	4	-	4	1,321	-	1,321	330		
93 The Cannabist Company	Colorado	Edgewater	12/14/2021	100.0%	5	-	5	1,089	-	1,089	218		
94 The Cannabist Company	Colorado	Sheridan	12/14/2021	100.0%	2	-	2	890	-	890	44!		
95 The Pharm	Arizona	Phoenix	9/19/2019	100.0%	2	-	2	2,500	-	2,500	1,250		
96 Verano	Pennsylvania	Harrisburg	3/23/2022	100.0%	3	-	3	2,750	-	2,750	91		
97 Wilder Road	Michigan	Bay City	11/4/2019	=	4	-	4	1,740	=	1,740	435		
	I / Wtd. Avg.			90.1%	154		154	\$70,758	\$28	\$70,786	\$460		

Note: Subtotals and Totals include fractional amounts. Square footage and dollars in thousands except for \$/PSF. "Industrial" reflects facilities utilized or expected to be utilized for regulated cannabis cultivation, processing and/or distribution activities, which can consist of industrial and/or greenhouse space.

Data as of September 30, 2025.



<sup>\*\*</sup>Includes an additional two non-cannabis tenants currently occupying 79,000 sqft.

<sup>\*\*\*</sup>Harvest Health & Recreation Inc., which is a subsidiary of Trulieve Inc., executed a lease guaranty in favor of IIP for tenant's obligations at the property.

<sup>1)</sup> Existing square footage for properties where there is no active development or redevelopment.

<sup>2)</sup> Estimated square footage upon completion of development or redevelopment.

# **Property List (Continued)**

						Square Feet		Invested / Committed Capital			
			Date	%		Under Dev.					Total \$ /
# Tenant	State	City	Acquired	Leased	In Place <sup>(1)</sup>	/ Redev. <sup>(2)</sup>	Total	Invested	Committed	Total \$	Square Feet
Operating: Cannabis - Industrial / Retail											
98 4Front Ventures	Massachusetts	Georgetown	12/17/2020	100.0%	67	-	67	\$15,500	-	\$15,500	\$231
99 Cresco Labs	Massachusetts	Fall River	6/30/2020	100.0%	124	-	124	27,624	1,126	28,750	232
100 Holistic Industries	Michigan	Madison Heights	9/1/2020	100.0%	63	-	63	28,500	-	28,500	452
101 Kaya Cannabis	Colorado	Denver	12/14/2021	100.0%	6	_	6	1,299	_	1,299	217
102 Schwazze	Colorado	Pueblo	12/14/2021	100.0%	8	-	8	2,165	-	2,165	271
103 Sozo	Michigan	Warren	5/14/2021	100.0%	85	-	85	17,230	=	17,230	203
104 The Cannabist Company	Virginia	Richmond	1/15/2020	100.0%	82	-	82	19,750	-	19,750	241
105 The Cannabist Company	Colorado	Denver	12/14/2021	100.0%	33	-	33	8,206	=	8,206	249
106 TILT Holdings	Massachusetts	Taunton	5/16/2022	100.0%	104	-	104	40,000	-	40,000	385
Operating: Cannabis - Industrial / Retail Sul	btotal / Wtd. Avg.			100.0%	572	-	572	\$160,274	\$1,126	\$161,400	\$282
Operating: Non-Cannabis	-										
107 2103 Broadway	California	Needles	8/29/2019	-	7	=	7	\$1,471	-	\$1,471	\$210
108 Non-Cannabis Tenant	Michigan	Traverse City	11/25/2019	100.0%	2	-	2	1,272	-	1,272	636
109 North Anza Road and Del Sol Road	California	Palm Springs	4/16/2019	54.5%	22	-	22	5,788	-	5,788	263
Operating: Non-Cannabis Subtotal / Wtd. A	lvg.			51.9%	31	-	31	\$8,531	-	\$8,531	\$275
Operating Portfolio Total / Wtd. Avg.				95.8%	8,504	48	8,552	\$2,385,473	\$7,848	\$2,393,321	\$280
Dev. / Redev. Properties(3)											
110 Inland Center Drive	California	San Bernardino	11/16/2020	_	_	192	192	\$35,819	_	\$35,819	\$187
111 Leah Avenue	Texas	San Marcos	3/10/2021	-	-	63	63	8,231	-	8,231	131
Dev. / Redev. Properties / Wtd. Avg.				-	_	255	255	\$44,050		\$44,050	\$173
Pre-Leased Dev. Properties(3)								<b>4,000</b>		411,000	<u> </u>
112 Gold Flora	California	Palm Springs	4/16/2019	100.0%	56	180	236	\$35,530	-	\$35,530	\$151
Pre-Leased Dev. Property / Wtd. Avg.				100.0%	56	180	236	\$35,530		\$35,530	\$151
Total Portfolio / Wtd. Avg.				94.1%	8,560	483	9,043	\$2,465,053	\$7,848	\$2,472,901	\$273
Total Fortione / With Avg.				7-7.170	0,300	403	7,043	\$2,403,033	\$7,040	\$2,472,701	32/3
State Subtotal / Wtd. Avg.								****	***	****	***
1	Pennsylvania			100.0%	1,361	-	1,361	\$384,965	\$965	\$385,930	\$284
2	Illinois			100.0%	965	-	965	\$307,131	\$104	\$307,234	\$318
3	Massachusetts			81.3%	989	-	989	\$305,074	\$1,126	\$306,200	\$310
4	Michigan			98.3%	901	-	901	\$286,795	\$370	\$287,164	\$319
5	New York			100.0%	575	48	623	\$211,986	-	\$211,986	\$340
6	Florida			100.0%	1,153	-	1,153	\$202,614	\$4,436	\$207,050	\$180
/	California			63.8%	497	372	869	\$204,003	-	\$204,003	\$235
8	Ohio			100.0%	374	-	374	\$115,478	\$316	\$115,795	\$310
9	New Jersey			100.0%	291	-	291	\$103,985	-	\$103,985	\$357
10	Maryland			100.0%	316	=	316	\$101,554	\$31	\$101,585	\$321
11	Colorado			98.6%	233	-	233	\$83,340	-	\$83,340	\$358
12	Texas			72.8%	75	63	138	\$29,731	\$500	\$30,231	\$219
13	Missouri			100.0%	83	-	83	\$28,250	-	\$28,250	\$340
14	Arizona			100.0%	377	-	377	\$27,737	-	\$27,737	\$74
15	Virginia			100.0%	82	-	82	\$19,750	-	\$19,750	\$241
16	Washington			100.0%	114	-	114	\$17,500	-	\$17,500	\$154
17	North Dakota			100.0%	42	-	42	\$15,849	-	\$15,849	\$377
18 19	Minnesota			100.0%	89	-	89	\$9,710	-	\$9,710	\$109
19	Nevada			100.0%	43	=	43	\$9,600	-	\$9,600	\$223

Note: Subtotals and Totals include fractional amounts. Square footage and dollars in thousands except for \$/PSF. "Industrial" reflects facilities utilized or expected to be utilized for regulated cannabis cultivation, processing and/or distribution activities, which can consist of industrial and/or greenhouse space.

Data as of September 30, 2025.

Existing square footage for properties where there is no active development or redevelopment.

Estimated square footage upon completion of development or redevelopment.

Represents properties that are not included in the Company's operating portfolio.

## **Loans and Securities**

# Investment	Loan/ Security Type	Origination Date	Maturity / Wtd. Avg. Maturity	Principal Amount Outstanding	Loans / Securities Commitment
1 Coachella Construction Financing	Senior Secured Notes	6/25/2021	0.3 Years	\$22,800	\$23,000
2 Harris Township Seller Financing <sup>(1)</sup>	Senior Secured Notes	4/25/2025	2.6 Years	8,500	8,500
3 IQHQ	Revolving Credit Facility	9/30/2025	3.0 Years	100,000	100,000
4 IQHQ	Preferred Equity	9/30/2025	Perpetual	5,000	170,000
Loans and Securities Portfolio Total	/ Wtd. Avg.		2.5 Years	\$136,300	\$301,500





Note: Loan list maturity does not include available loan extensions. Dollars in thousands.

Innovative Industrial Properties 20

Relates to the seller-financed note issued to us by the buyer in connection with our disposition of a property in Michigan. The transaction did not qualify for recognition as a completed sale in accordance with GAAP and therefore, we have not derecognized the assets transferred and have not recognized the seller-financed note on our consolidated balance sheet.

## **Capital and Debt Summary**

### **Capital Overview**

(In thousands, except share and per share amounts)	Interest Rate / Preferred Rate / Wtd. Avg. Rate <sup>(1)</sup>	Maturity / Wtd. Avg. Maturity	As of September 30, 2025
Secured debt: Revolving Credit Facility I	9.00%	1.1 Years	\$50,000
Total Secured Debt	9.00%	1.1 Years	\$50,000
Unsecured debt: Notes due 2026	5.50%	0.6 Years	291,215
Total Unsecured Debt Gross Debt	5.50% 6.01%	0.6 Years 0.7 Years	\$291,215 \$341,215
Series A Preferred Stock: Redemption price per share Shares outstanding			\$25.00 1,807,682
Total Preferred Equity	9.00%		\$45,192
Total Senior Capital	6.36%		\$386,407
Equity Market Capitalization: Stock Price as of 09/30/2025 Shares outstanding Equity Market Capitalization		_	\$53.58 28,022,975 <b>\$1,501,471</b>

	Covenant '-'	September 30, 2025
Debt / Total Gross Assets	<60%	13%
Secured Debt / Total Gross Assets	<40%	2%
Unencumbered Total Gross Assets / Unsecured Debt	>150%	852%
Debt Service Coverage Ratio	>1.5x	11.7x
Egan Jones Credit Rating		BBB+

### **Debt Maturity Schedule**

\$291.2 Million

\$50.0 Million

2025

2026

\$2927

2028

\$2029

Thereafter

Revolving Credit Facility Rate I interest rate is the greater of: (a) the Prime Rate in effect from time to time, plus the Applicable Margin and (b) 9.00%. As of the quarter end 9% is the applied rate. Calculated in accordance with the indenture governing the Notes due 2026, included in the Current Report on Form 8-K filed with the Securities and Exchange Commission on May 25, 2021.



# **Analyst Coverage**

Analyst	Research Firms	Contact Information
Aaron Grey	Alliance Global Partners	Email: agrey@allianceg.com Phone: 888-543-4448
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Merrill Ross	Compass Point Research and Trading	Email: mross@compasspointllc.com Phone: 202-534-1392
Alexander Goldfarb	Piper Sandler	Email: alexander.goldfarb@psc.com Phone: 212-466-7937
Bill Kirk	Roth Capital Partners	Email: bkirk@roth.com Phone: 203-355-3473
Andy Liu	Wolfe Research	Email: aliu@wolferesearch.com Phone: 646-582-9257
Investor Relations		Email: ir@iipreit.com Phone: 858-997-3332

### **Definitions**

#### Definitions listed hereafter apply throughout the Supplemental unless otherwise specifically noted.

- Adjusted Funds From Operations ("AFFO"): Management believes that AFFO and AFFO per share are appropriate supplemental measures of a REIT's operating performance. We calculate AFFO by adjusting Normalized FFO for certain non-cash items.
- Annualized Base Rent ("ABR"): ABR is calculated by multiplying the sum of contractually due base rents and property management fees for the last month in the quarter, by twelve.
- Annualized Base Rent and Income from Loans and Securities: Annualized Base Rent and Income from Loans and Securities is calculated by adding ABR and Income from Loans and Securities.
- Annualized Income from Loans and Securities: Annualized Income from Loans and Securities is calculated by multiplying the principal balance as of the end of quarter, by the blended interest rate.
- Development / Redevelopment ("Dev. / Redev.") Properties: Defined as non-operating assets under development that are not leased and not ready for their intended use.
- EBITDA and Adjusted EBITDA: EBITDA is defined as earnings (net income per income statement) before interest expense, income taxes, deprecation and amortization (including non-cash stock-based compensation, above-market lease amortization and corporate asset deprecation). Adjusted EBITDA is EBITDA adjusted for gain (loss) on sale of real estate, impairment loss on real estate, gain (loss) on exchange of Exchangeable Senior Notes, income on seller-financed note and deferred lease payments received on sales-type lease.
- Exchangeable Senior Notes: 3.75% Exchangeable Senior Notes paid off in full in February 2024.
- Funds From Operations ("FFO"): FFO and FFO per share are operating performance measures adopted by the National Association of Real Estate Investment Trusts, Inc. ("NAREIT"). NAREIT defines FFO as the most commonly accepted and reported measure of a REIT's operating performance equal to net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property, depreciation, amortization and impairment related to real estate properties, and after adjustments for unconsolidated partnerships and joint ventures. Management also excludes from FFO any disposition-contingent lease termination fee received in connection with a property sale.

Management believes that net income, as defined by GAAP, is the most appropriate earnings measurement. However, management believes FFO and FFO per share to be supplemental measures of a REIT's performance because they provide an understanding of the operating performance of our properties without giving effect to certain significant non-cash items, primarily depreciation expense. Historical cost accounting for real estate assets in accordance with GAAP assumes that the value of real estate assets diminishes predictably over time. However, real estate values instead have historically risen or fallen with market conditions. We believe that by excluding the effect of depreciation, FFO and FFO per share can facilitate comparisons of operating performance between periods. We report FFO and FFO per share because these measures are observed by management to also be the predominant measures used by the REIT industry and by industry analysts to evaluate REITs and because FFO per share is consistently reported, discussed, and compared by research analysts in their notes and publications about REITs. For these reasons, management has deemed it appropriate to disclose and discuss FFO and FFO per share.

### **Definitions (Continued)**

- GAAP: Accounting principles generally accepted in the United States.
- Gross Debt: Calculated as the sum of the principal amount outstanding of the Notes due 2026 and borrowing on the Revolving Credit Facility.
- Liquidity: Total liquidity consists of cash and cash equivalents and short-term investments (each as reported in IIP's consolidated balance sheet as of quarter end) and availability under IIP's revolving credit facility.
- Maturity / Weighted Average Maturity ("Wtd. Avg. Maturity"): Based on initial maturity, not inclusive of applicable extension options.
- Normalized Funds From Operations ("Normalized FFO"): We compute normalized funds from operations ("Normalized FFO") by adjusting FFO, as defined by NAREIT, to exclude certain GAAP income and expense amounts that we believe are infrequent and unusual in nature and/or not related to our core real estate operations. Exclusion of these items from similar FFO-type metrics is common within the equity REIT industry, and management believes that presentation of Normalized FFO and Normalized FFO per share provides investors with a metric to assist in their evaluation of our operating performance across multiple periods and in comparison to the operating performance of other companies, because it removes the effect of unusual items that are not expected to impact our operating performance on an ongoing basis. Normalized FFO is used by management in evaluating the performance of our core business operations. Items included in calculating FFO that may be excluded in calculating Normalized FFO include certain transaction-related gains, losses, income or expense or other non-core amounts as they occur.
- Notes due 2026: 5.50% Unsecured Senior Notes due 2026.
- Operating Portfolio: All properties that (a) are leased or (b) are not leased but ready for their intended use.
- Pre-Leased Development ("Dev.") Properties: Defined as non-operating assets under development that are leased but not ready for their intended use.
- Series A Preferred: 9.00% Series A Cumulative Redeemable Preferred Stock, \$0.001 par value per share.
- Total Committed / Invested Capital: Includes (1) total investments in properties (consisting of purchase price and construction funding and improvements reimbursed to tenants, if any, but excluding transaction costs) and (2) total additional commitments to reimburse certain tenants and sellers for completion of construction and improvements at the properties. Excludes Loans and Securities.
- **Total Portfolio:** All properties, including Development / Redevelopment Properties, Pre-Leased Redevelopment Properties, and Operating Portfolio, as of quarter end.
- Total Preferred Equity: Calculated by multiplying the total Series A Preferred shares outstanding by the \$25 redemption price per share.
- Total Senior Capital: Calculated as the sum of Gross Debt and the redemption value of the Series A Preferred Stock.
- **% Leased:** The weighted average leased percentage of the Operating Portfolio by Total Committed / Invested Capital. Excludes Redevelopment Properties and Pre-Leased Redevelopment Properties. Includes leases that are in default, as disclosed in our 8-K's filed on March 14, 2025 and March 28, 2025.

# **Reconciliations - EBITDA and Adjusted EBITDA**

					For t	he Y	ear Ended					
	12	/31/2024	12	2/31/2023	1	2/3 <sup>•</sup>	1/2022	12/31/2021		1	2/31/2020	
Net income	\$	161,661	\$	165,58	8 \$		154,386	\$	113,990	\$	65,730	
Adjustments for EBITDA:												
Interest expense		17,672		17,46	7		18,301		18,086		7,431	
Taxes (including corporate tax expense in G&A)		162		25	0		184		142		116	
Depreciation and amortization		70,807		67,19	4		61,303		41,776		28,025	
Above-market lease amortization		92		9	2		91		4		-	
Corp. asset depreciation (included in G&A expense)		128		12	2		123		105		85	
EBITDA	\$	250,522	\$	250,71	3 \$		234,388	\$	174,103	\$	101,387	
Adjustments for Adjusted EBITDA:												
Non-cash stock-based compensation expense		17,317		19,58	<b>1</b>		17,507		8,616		3,330	
Gain (loss) on sale of real estate		3,449		-			(3,601)		-		-	
Gain (loss) on exchange of Exchangeable Senior Notes		-		2	2		(125)		(3,692)		-	
Income on seller-financed note		1,104		1,34	-2		-		-		-	
Deferred lease payments received on sales-type lease		4,938		-			-		-		-	
Adjusted EBITDA	\$	277,330	\$	271,65	8 \$		248,169	\$	179,027	\$	104,717	
			For the Three Month		nths Ende	d,			For the Ni	ne M	Months Ended,	
	9/3	30/2025	6/30/2	2025	3/31/202	5	12/31/2	024	9/30/202	5	9/30/2024	
Net income		\$29,305	\$26	5,024	\$31,07	77	\$40,	025	\$86,40	06	\$121,636	
Adjustments for EBITDA:												
Interest expense		4,525		4,444	4,5	00	4	,536	13,4	69	13,136	
Taxes (including corporate tax expense in G&A)		(2)		88	1:	21		-	20	06	162	
Depreciation and amortization		18,639	1	8,500	18,39	91	18	,240	55,53	30	52,567	
Above-market lease amortization		23		23		23		23	(	69	69	
Corp. asset depreciation (included in G&A expense)		27		27	;	31		31		84	97	
EBITDA		\$52,517	\$49	7,106	\$54,14	13	\$62,	855	\$155,76	54	\$187,667	
Adjustments for Adjusted EBITDA:												
Non-cash stock-based compensation expense		2,684		2,672	2,0	78	4	,315	7,43	34	13,002	
Impairment loss on real estate		-		-	3,5			-	3,52	27	-	
Gain (loss) on sale of real estate		-		-	-			-	-		3,449	
Income on seller-financed note		(2,375)		1,164	1.	53		30	(1,0	58)	1,074	
Deferred lease payments received on sales-type lease		_		5		20		568		25	4,370	
Adjusted EBITDA		\$52,826	\$52	2,947	\$59,92	21	\$67,	768	\$165,69	92	\$209,562	